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SLIDE 1 P060 WHAT VALUE ANALYSIS (FLIPS 1, 2, 3)

UNDERSTAND FRUSTRATIONS

SLIDE 2 WHAT IS ANALYSIS OF COURSE MANAGEMENT

FLIP CONFUSION IN TERMS

FLIP CONFUSION IN TERMS

FLIP UP

QUANTIFIED ANALYSIS ONLY A PART

FAMILIANATY

SLIDE OR QUANTIFICATION TOO FREQUENTLY ASSUMED (2)

COSTS

COSTS

JUDGMENT GOOD PART

SLIDE 45

DO NOT ACCEPT W/O UNDERSTANDING JUDGMENTS

BENEFITS MORE COMPLEY

JUDGMENTS ALSO - BOMB ABOUTH

MILITARY HAS EDGE -

SecDer CANNOT BUCK

BUT ONLY IF TALKING IN SAME TERMS

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QUAUT - PRINCIPAL ARE A CONTROVERSY Approved For Release 2001/07/27: CIA-RDP80B01554R903500300001-4

3

SAME AIM ANALYSIS OFTEN NOT USED

1. ANALYST NOT ALLOW FOR MANABER'S CONSTRAINTS

2. MANABER

NOT UNDERSTAND LIMITS ANALISIS

CANNOT FEEL COMFORTABLE WITH

DOES NOT REALIZE PART HE PLAYS

SEES POGOS - CAN'T AMODLE

SPECIPIES

DISCUSS MANAGEMENT IN NAVY BUDGET

TERMS -

APPLIES ALL ORGANIZATIONS
APPLIES NON-BUDGET ISSUES

NAVY BUDGET PROCESS

FOCUS FIRST INTERNAL NAVY REOCESS

4

OPNAV - TONGUE-IN-CHEEK CHART

INPUTS - BARONS & CZARS FLIP 1

SLIDE

FLIP 3

OUTPUTS - NO ONE RESPONSIBLE -

ALL HAVE A HAND FLIP 2

SOB'S TEND VIEW I'N THESE TERMS

-APPROPRIATIONS VS. PROCRAMS

ITALIAN INPUT ORGANIZATION SLIDE 9L

ARMY/ INPUT ORGANIZATION SLIDE 10L

Back IN

WHY ORGANIZATION IMPORTANT?

INCENTIVES - INPUT ORIENTED

JOB OF MANAGER IS TO TRANSLATE INTO OUTPUTS

PROBLEM -

ANALYSIS MAY NOT BE:

EXPLICIT

OBJECTIVES STATED

SHOW ALTERNATIVES

BOTH WAYS

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YOUR ROLE CAN BE:

OFFENSE

DEFENSE

BEST SOLUTION

BETTER BE PREPARED:

SCRUTINIZE OBJECTIVES/CRITERIA

ENSURE ALTERNATIVE THERE

WATCH FOR JUDGMENTS & ASSUMPTIONS

UNDERSTAND ENOUGH OF QUANTITATIVE TECHNIQUES TO

BE SKEPTICAL - NOT BE SNOWED - RECOGNIZE APPLICABILITY

EFFECTIVENESS OF SYSTEM

COMPETITION

PRODDING OF SOB's

AFTER NAVY DECISIONS LIDE 12R

OSD

1. ALTERNATIVES - MUST BE CAREFUL

A. OBJECTIVES

- DIFFERENT

JUDGMENTS

OTHER SERVICES

VERBOTEN

2 STATE CRITERIA

NOT ALWAYS

USMC - EUROPE

SEA CONTROL

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(CONT'D)

NOT WAY GAME PLAYED

ASK FOR MORE THAN EXPECT 3 SERVICES

AGAIN -

INLESS KNOW WHAT'S BEST

OFFENSE

RECOGNIZE LIMITS

2. DEFENSE

84

OMB - WHITE HOUSE

ALTERNATIVES

DOD

NON-DOD

POLITICAL REALITIES

PARTISAN POLITICAL

INTERNATIONAL POLITICAL

ECONOMIC REALITIES

SMALL BUSINESS - DEPRESSED AREAS

NATIONAL ECONOMY

CONGRESS

POLITICAL FACTORS - DOBOTS NORE OF

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(CONT'D)

DUN ANALSTS

POOLSEY OF EN

ANALYSIS TEAMS - WOOLSEY

MORE NEXT WEEK

VALUE

AGAIN OFFENSE - DEFENSE

ALSO -

MUST KNOW FIRST CHOICE TO SELECT 2ND

9A

Flipon REVERSE FLOW EXECUTION

BUREAUCRACY

COMMON OBJECTIVE HELPFUL EXPLICIT ANALYSIS HELPFUL

STILL CONTROL UNCERTAIN

NEXT WEEK

INDUSTRY

REALITIES OF LIFE COSTS TO CHANGE

NEXT WEEK

EMPH SIZE SOUTH OF THE SENSE SOU

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m commen superer One most valuable PARI, II. MOD DA COSTS 1/15 IL A, B. C. CASE

Approved For Release 2001/07/27 : CIA-RDP80B01554R003500300001-4

Approved For Release 2001/97/27 : CIA-RDP80B01554R003500300001-4 Jesued answer + straw Role manager to there up alperatures Bethe his ansliges - sauce moscien study jus Mazonica Juster 6. Andwers - Justies Si Bobel, etc No-Most use at this get from good study analysis - insights where was found and - what want develop Slide 152 Approved For Release 200 107/27 StA-F

Be suspicious to decision to decision to decision to decision to decision

LESSONS FOR STUDENTS

TOO MATHEMATICAL

OBTAINED MORE THAN THINK

CONVERSATIONAL WITH TERMS BEFORE GREEK

APPLICABLE TO EVERYONE

SOMEONE SAID NO - DON'T BELIEVE

LEN DODSON

ALLOCATION OF CHAPLAINS

-CIVIE INS LABS

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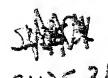
Approved For Release 2001/07/27: CIA-RDP80B01554R003500300001-4
FIVE DISTRICTS IN REGION

FIVE CHAPLAINS ASSIGNED

REDUCTIONS FORCE LOSS OF TWO

HOW CHOOSE WHICH 2?

10 COMBINATIONS [(5:)/(3:)(2:)]



OBJECTIVE:

- 1. SERVE THE MOST PEOPLE?
- 2. PROMOTE MORALYRETENTION OF CHAPLAINS
- 3. FILL GREATEST NEED

CRITERIA SEA/SHORE MIL/DEPEND CALLS ALTERNATIVES COS75 -BENEFITS

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ALL LAYS OUT FACTS

LIP I GIVES WEIGHT TO CRITERIA

COMPUTES INDEX

1, 3, 4

SLIDE PR

TALKS TO WIFE WHO SAYS CHAPEL ATTENDANCE AND CALLS

ARE FUNCTION OF INCUMBENT'S ABILITY AND PERSONALITY

MEN ASHORE NEED MORE HELP AS HAVE CHAPPINS AT SEA

RECOMPUTE

SLIDE <u>|5</u>R FLIP 2 ON

DECIDE #1, #3, #5

2-2

SLIDE HL APPRAYSHOPPANGSHOPPAN

LEANS BACK TOWARD: #1, #3, #4

114

24

LIDE HL LIP 2 ON HOWEVER:

PARISH 2 HAS 3-STAR ADMIRAL WHO "REALLY WOULD LIKE TO HAVE" A CHAPLAIN TO CONSULT.

OFFERS HIS PERSONAL PLANE SO PARSON CAN BE A CIRCUIT RIDER AND COVER TWO DISTRICTS.

ARGUES FOR #1, #2, #4
WITH 1 OTHER COVERED

25

END OF ANALYSIS

MANAGER MUST MAKE DECISION

14/15 OFF

ALL INVOLVED THIS PROCESS

SOME BUDGET INFIGHT

SOME FIELD SET ASSIGNMENTS

FLLOCATING RESOURCES

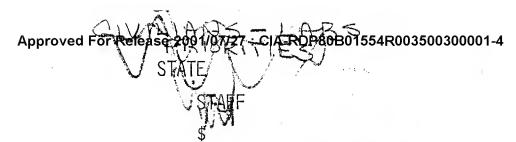
SOME LABS- ASSIGNME PRIORITES

DE LAST PRES HOUR OTHERS WHO FELT 26

ON FELETANT IN NOT FEED RETTING MOST

COULD TOO MATHEMATICAL

THE MUCH EMPHYSIS PROBLEMS



BEST COMPLAINT HEARD -COULD HAVE GOT MORE RECOGNITION OF VALUE IDENTIFICATION OF ALTERNATIVE -BETTER COURSE

ALTERNATIVES OF ST. JULY 1972

- NO MANAGEMENT 1.
- 2. WHAT DID LAST YEAR
- 3. COURSE HAD

REJECTED #1 - TOO IMPORTANT

REJECTED #2 - TOO IMPORTANT

SLIDE ACCEPTED #3 - PROVED RIGHT

RUSTY TEAM 4.0

CAN/WILL DO BETTER -

BEEECOMPLAINTS

EXCESSIVE ATTENTION PROBLEMS

CHOICE YOU MADE -

4 DECOMMIZE YOUR

*HAD-10-LINES AFTER ALL

APPRECIATE SUGGESTIONS

GRAPH PAPER -

OBJECTIVES/ALTERNATIVES

SUHNY PHIER DID AME

IR

UNDERSTAND FRUSTRATIONS

SLIDE 2

WHAT IS ANALYSIS

GOOD MANAGEMENT

CONFUSION IN TERMS

TEACHING MANAGEMENT HERE

QUANTIFIED ANALYSIS ONLY A PART

FAMILIARITY

VEHICLE FOR DISCUSSING MANAGEMENT PROCESS

FLIP 1

SLIDE 3R

QUANTIFICATION

COSTS

JUDGMENT GOOD PART

DO NOT ACCEPT W/O UNDERSTANDING JUDGMENTS

SLIDE 4R

BENEFITS

JUDGMENTS ALSO

MILITARY HAS EDGE -

SECDEF CANNOT BUCK

BUT ONLY IF TALKING IN SAME TERMS

JUDGMENTS

SLIDE 5R

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MANAGER - ANALYST

BOTH SAME AIM

BUT ANALYSIS ONLY USED FRACTION TIME -

WHY?

DISASTERS - POOR ANALYSIS -

OVER RELIANCE

LACK APPRECIATION CONSTRAINTS/LIMITS

SAME PROBLEM MANY SOLUTIONS

POOR ANALYSIS

DIFFERENT INCENTIVES/OBJECTIVES

LACK OF TIME

ANALYTIC RESULTS UNACCEPTABLE TO MANAGER

DISCUSS MANAGEMENT IN NAVY BUDGET

TERMS -

APPLIES ALL ORGANIZATIONS

APPLIES NON-BUDGET ISSUES

SLIDE 6R NAVY BUDGET PROCESS

FOCUS FIRST INTERNAL NAVY PROCESS

SLIDE 7R

OPNAV - TONGUE-IN-CHEEK CHART

FLIP 1

INPUTS - BARONS & CZARS

OUTPUTS - NO ONE RESPONSIBLE -

FLIP 2

ALL HAVE A HAND

SOB'S TEND VIEW I'N THESE TERMS

SLIDE 8L

APPROPRIATIONS vs. PROGRAMS

SLIDE 9L

ITALIAN INPUT ORGANIZATION

SLIDE 10L

ARMY/ INPUT ORGANIZATION

SLIDE 11L

COMMERCIAL INPUT ORGANIZATION

WHY ORGANIZATION IMPORTANT?

INCENTIVES - INPUT ORIENTED

JOB OF MANAGER IS TO TRANSLATE INTO OUTPUTS

PROBLEM -

ANALYSIS MAY NOT BE:

EXPLICIT

OBJECTIVES STATED

SHOW ALTERNATIVES

FLIP 3

COMPETITION

(0,0)

CUTS BOTH WAYS

OFFENSE

DEFENSE

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Approved For Release 2001/07/27 : CIA-RDP80B01554R003500300001-4 YOUR ROLE CAN BE:

OFFENSE

DEFENSE

BEST SOLUTION

BETTER BE PREPARED:

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PRODDING OF SOB's

LIDE 12R AFTER NAVY DECISIONS

OSD

ALTERNATIVES - MUST BE CAREFUL

OBJECTIVES

- DIFFERENT

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OTHER SERVICES -

VERBOTEN

STATE CRITERIA

NOT ALWAYS

USMC - EUROPE

SEA CONTROL

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(CONT'D)

7

NOT WAY GAME PLAYED

ASK FOR MORE THAN EXPECT 3 SERVICES

AGAIN -

OFFENSE

RECOGNIZE LIMITS

DEFENSE

Δ8

OMB - WHITE HOUSE

ALTERNATIVES

DOD

NON-DOD

POLITICAL REALITIES

PARTISAN POLITICAL

INTERNATIONAL POLITICAL

ECONOMIC REALITIES

SMALL BUSINESS - DEPRESSED AREAS

NATIONAL ECONOMY

CONGRESS

POLITICAL FACTORS - DUBOIS

ANALYSIS TEAMS - WOOLSEY
MORE NEXT WEEK

VALUE

AGAIN OFFENSE - DEFENSE

ALSO -

MUST KNOW FIRST CHOICE TO SELECT 2ND

9A

LIP 1 REVERSE FLOW

EXECUTION

BUREAUCRACY

COMMON OBJECTIVE HELPFUL
EXPLICIT ANALYSIS HELPFUL
STILL CONTROL UNCERTAIN

NEXT WEEK

INDUSTRY

REALITIES OF LIFE

COSTS TO CHANGE

NEXT WEEK

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LOOKING DOWN

DEVELOP OBJECTIVES - PRIORITIES

SEE ALTERNATIVES

MAKE CHOICES

FIND WEAK LINKS

VALUE OF DEBATE

CO-OPT DISSENT

GET DIFFERING VIEWS

LOOKING UP

INTEGRATE NON-ANALYTIC JUDGMENTS

CONSTRAINTS

11

SLIDE 13R TECHNIQUES TO WATCH

SENSITIVITY ESPECIALLY IMPORTANT

MINING EXAMPLE

ALTERNATIVES

HPSSN EXAMPLE

COMPOSITION OF TEAM

DO NOT EXPECT NUMERICAL ANSWERS -

ESPECIALLY CAMPAIGN MODELS -

SUB-OPTIMIZATIONS ONLY LESSONS

NARAC-G

FRUSTRATED?

- 1. TOO MATHEMATICAL
- 2. NOT WELL ORGANIZED

OBTAINED MORE THAN THINK.

CONVERSATIONAL WITH TERMS BEFORE GREEK APPLIED

APPLICABLE TO EVERYONE

SOMEONE SAID NO - DON'T BELIEVE LEN DODSON

ALLOCATION OF CHAPLAINS

-CIVIETANS LABS

= PRIORIFIES.

(CONT'D)

13

SLIDE //L

FIVE DISTRICTS IN REGION

FIVE CHAPLAINS ASSIGNED

REDUCTIONS FORCE LOSS OF TWO

HOW CHOOSE WHICH 2?

10 COMBINATIONS [5:/(3:)(2:)]

OBJECTIVE:

- 1. SERVE THE MOST PEOPLE?
- 2. PROMOTE MORAL RETENTION OF CHAPLAINS
- 3. FILL GREATEST NEED

LIDE 15R

EXAMINE DISTRICTS/PARISHES

(= MARKET RESEARCH)

HOW LARGE IS PARISH?

CHAPEL ATTENDANCE?

CALLS BY/ON CHAPLAIN

WHICH IS MORE IMPORTANT?

LIDE 15R

DECIDES CALLS MOST IMPORTANT

CHAPEL NEXT

SEA OVER SHORE

ASSIGNS WEIGHTS

COMPUTES INDEX

DECIDES #1, #3, #4

50

SLIDE DR FLIP 1 OFF

TALKS TO WIFE WHO SAYS CHAPEL ATTENDANCE AND CALLS ARE FUNCTION OF INCUMBENT'S ABILITY AND PERSONALITY

MEN ASHORE NEED MORE HELP AS HAVE CHAPLEINS AT SEA

SLIDE 15R FLIP 2 ON

- RECOMPUTE

DECIDE #1, #3, #5

SLIDE LA PARISH 3 HAS POLARIS BASE WITH SPECIAL DEPENDENT PROBLEMS

FLIP 1 ON - GETTING NATIONAL PUBLICITY

LEANS BACK TOWARD: #1, #3, #4

11 4

LIDE PL LIP 2 ON **HOWEVER:**

PARISH 2 HAS 3-STAR ADMIRAL WHO "REALLY WOULD LIKE TO HAVE" A CHAPLAIN TO CONSULT.

OFFERS HIS PERSONAL PLANE SO PARSON CAN BE A CIRCUIT RIDER AND COVER TWO DISTRICTS.

ARGUES FOR #1, #2, #4
WITH 1 OTHER COVERED

Approved For Release 2001/07/27 : CIA-RDP80B01554R003500300001-4 END OF ANALYSIS

MANAGER MUST MAKE DECISION

14/15 OFF

19 @

CIVILIANS - LABS
PRIORITIES
STATE

STAFF

\$

BEST COMPLAINT HEARD
COULD HAVE GOT MORE THIS MAN:

RECOGNITION OF VALUE

IDENTIFICATION OF ALTERNATIVE
BETTER COURSE

ALTERNATIVES OF ST, JULY 1972

- 1. NO MANAGEMENT
- 2. WHAT DID LAST YEAR
- 3. COURSE HAD

PREJECTED #1 - TOO' IMPORTANT

REJECTED #2 - TOO IMPORTANT

SLIDE 16R ACCEPTED #3 - PROVED RIGHT

RUSTY TEAM 4.0

CAN/WILL DO BETTER

BUT COMPLAINTS

EXCESSIVE ATTENTION PROBLEMS

CHOICE YOU MADE -

OBJECTIVES/ALTERNATIVES

GRAPH PAPER -

HAD 10 LINES AFTER ALL

APPRECIATE SUGGESTIONS

STRATEGY QUESTIONNAIRES

2)

Approved For Release 2001/07/27: CIA-RDP80B01554R003500300001-4 WHAT VALUE ANAMONS (FLIPS 1, 2, 3) SLIDE 1L 1R OF COURSE MANAGERS GOOD MANAGEMENT GER INVOLVED IN ALL STEPS - MILLYST CONFUSION IN TERMS FLIP! QUANTIFIED ANALYSIS ONLY A PART FLIP 1 TOO FREQUENTLY ASSUMED VERIFIABLE, EXACT QUANTIFICATION COSTS JUDGMENT GOOD PART DO NOT ACCEPT W/O UNDERSTANDING JUDGMENTS BENEFITS MORE COMPLEY SLIDE 4R JUDGMENTS ALSO - BOMB HORAL MILITARY HAS EDGE -SecDef CANNOT BUCK

BUT ONLY IF TALKING IN SAME TERMS

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SUDE GR ANNLYSIS JUDGNENT BOX

3

SAME AIM ANALYSIS OFTEN NOT USED

1. ANALYST NOT ALLOW FOR MANABER'S CONSTRAINTS

2. MANAGER

NOT UNDERSTAND LIMITS ANTHISIS
CANNOT FEEL COMFORTABLE WITH
DOSS NOT REALIZE PART HE PLAYS
SEES POGOS - CAN'T HANDLE

SPECIPICS

DISCUSS MANAGEMENT IN NAVY BUDGET

TERMS -

APPLIES ALL ORGANIZATIONS
APPLIES NON-BUDGET ISSUES

SLIDE TR

NAVY BUDGET PROCESS

FOCUS FIRST INTERNAL NAVY PROCESS



3

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SLIDE R OPNAV - TONGUE-IN-CHEEK CHART

FLIP 1 INPUTS - BARONS & CZARS

OUTPUTS - NO ONE RESPONSIBLE -

FLIP 2 ALL HAVE A HAND

SOB'S TEND VIEW IN THESE TERMS

LIDE 8L APPROPRIATIONS VS. PROGRAMS

SLIDE 9L ITALIAN INPUT ORGANIZATION

SLIDE 10L ARMY/ INPUT ORGANIZATION

81 YOF 11 COMMERCIAL INPUT ORGANIZATION

SLOE 31

WHY ORGANIZATION IMPORTANT?

INCENTIVES - INPUT ORIENTED

JOB OF MANAGER IS TO TRANSLATE INTO OUTPUTS

PROBLEM -

ANALYSIS MAY NOT BE:

EXPLICIT

OBJECTIVES STATED

SHOW ALTERNATIVES

FLIP 3

(2) (2)

COMPETATION

CUTS BOTH WAYS

OFFENSE

DEFENSE

MANAGER KNOWS

RESULT

P. 3

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YOUR ROLE CAN BE:

OFFENSE

DEFENSE

BEST SOLUTION

BETTER BE PREPARED:

SCRUTINIZE OBJECTIVES/CRITERIA

ENSURE ALTERNATIVE THERE

WATCH FOR JUDGMENTS & ASSUMPTIONS

UNDERSTAND ENOUGH OF QUANTITATIVE TECHNIQUES TO

BE SKEPTICAL - NOT BE SNOWED - RECOGNIZE APPLICABILITY

EFFECTIVENESS OF SYSTEM

COMPETITION

PRODDING OF SOB's

LIDE 12R

AFTER NAVY DECISIONS OSD

1. ALTERNATIVES - MUST BE CAREFUL

A. OBJECTIVES

DIFFERENT

JUDGMENTS

OTHER SERVICES -

VERBOTEN

STATE CRITERIA

NOT ALWAYS

USMC - EUROPE

SEA CONTROL

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(CONT'D)

NOT WAY GAME PLAYED

ASK FOR MORE THAN EXPECT 3 SERVICES

AGAIN - WALESS KNOW

CHARES AND WHAT'S BEST

DECONTER

RECOGNIZE LIMITS

2. DEFENSE

84

OMB - WHITE HOUSE

ALTERNATIVES

DOD

NON-DOD

POLITICAL REALITIES

PARTISAN POLITICAL

INTERNATIONAL POLITICAL

ECONOMIC REALITIES

SMALL BUSINESS - DEPRESSED AREAS

NATIONAL ECONOMY

CONGRESS

POLITICAL FACTORS - DUBOIS PORE

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WOOLSEY OFFER

(CONT'D)

ANALYSIS TEAMS - WOOLSEY

MORE NEXT WEEK

<u>VALUE</u>

AGAIN OFFENSE - DEFENSE

ALSO -

MUST KNOW FIRST CHOICE TO SELECT 2ND

9A

LIP 1

REVERSE FLOW

EXECUTION

BUREAUCRACY

COMMON OBJECTIVE HELPFUL

EXPLICIT ANALYSIS HELPFUL

STILL CONTROL UNCERTAIN

NEXT WEEK

INDUSTRY

REALITIES OF LIFE

COSTS TO CHANGE

NEXT WEEK

EMPHISIZE SOUTION

EMPHISIZE

TO DEFENSE

TO DEFENSE

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SLIDE 13R

Techniquest with as someone

1. Objectives

I give commen superior set

a set of draw results

Aff 58N

2. Assumptions
Threat

7-3- Bear average

3. Sensitivities
One most valuable

PARI, II. MOD

PARI, II. MOD

OR COSTS 1/15 II.

34. B. C. CASE

Appreyed For Release 2001/07/27 : CIA-RDP80B01554R003500300001-4 Jesued answer + straw. Role manager to there as alauratures , Bethe his ansliges - Descri omportion study pere Dragonics Suspecion 6. Answers - Turifies force Bobl, etc Most use Out things get from good study analysis - insights where weak points are - what want develop 104- Ladrace - tacties The 15- Mem

Approved For Release 250107/27 STA-RDP80B01554R003500300001-4

Approved For Release, 2001/07/27: CIA-RDP80B01554R003500300001-4 Be suspicious Tump analysis to decision involves lot judgment

LESSONS FOR STUDEN

FRUSTRATED?

TOO MATHEMATICAL

2. NOT WELL ORGANIZED

OBTAINED MORE THAN THINK

CONVERSATIONAL WITH TERMS BEFORE GREEK

REEMAH 37ZE

APPLICABLE TO EVERYONE

SOMEONE SAID NO - DON'T BELIEVE

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ALLOCATION OF CHAPLAINS

-CIVILIANS LABS

Approved For Release 2001/07/27 (CONT'D)

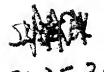
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ALTERNATIVES COS75 -



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ALL LAYS OUT FACTS

PLIP!

GIVES WEIGHT TO CRITTERIA

COMPUTES INDEX

1, 3, 4

SLIDE BR

TALKS TO WIFE WHO SAYS CHAPEL ATTENDANCE AND CALLS
ARE FUNCTION OF INCUMBENT'S ABILITY AND PERSONALITY
MEN ASHORE NEED MORE HELP AS HAVE CHAPPINS AT SEA

SLIDE 15R FLIP 2 ON

- RECOMPUTE
DECIDE #1, #5

22

SLIDE LL APPRAKTS FOR RELASS PROBABLE STREET BASE WITH SPECTS

- GETTING NATIONAL PUBLICITY

LEANS BACK TOWARD: #1, #3, #4

114

LIDE HL

HOWEVER:

PARISH 2 HAS 3-STAR ADMIRAL WHO "REALLY WOULD LIKE TO HAVE" A CHAPLAIN TO CONSULT.

OFFERS HIS PERSONAL PLANE SO PARSON CAN BE A CIRCUIT RIDER AND COVER TWO DISTRICTS.

ARGUES FOR #1, #2, #4
WITH 1 OTHER COVERED

25

END OF ANALYSIS

MANAGER MUST MAKE DECISION

14/15 OFF

ALL INVOLVED THIS PROCESS

SOME BUDGET INFIGHT

SOME FIELD SHAPS SIGNMENTS

ALLOCATING RESOURCES

SOME LABS- ASSIGNMENT PRIDRITIES

19 00

LAST PRES HOUR OTHERS WHO FELT 26

RELETANT NOT FINE AETTING MOST

COULD TOO MATTHEMATICAL

TOO MUCH EMPHASIS PROBLEMS

BEST COMPLAINT HEARD -COULD HAVE GOT MORE T

RECOGNITION OF VALUE IDENTIFICATION OF ALTERNATIVE -BETTER COURSE

ALTERNATIVES OF ST. JULY 1972

- 1. NO MANAGEMENT
- 2. WHAT DID LAST YEAR
- 3. COURSE HAD

REJECTED #1 - TOO IMPORTANT

REJECTED #2 - TOO IMPORTANT

SLIDE ACCEPTED #3 - PROVED RIGHT

CAN/WILL DO BETTER - 3066557

REE COMPLAINTS

EXCESSIVE ATTENTION PROBLEMS

CHOICE ALTERMETIES

4 RECOBNIZE YOUR SKAPA PARER DID PAKE

RUSTY TEAM 4.0

CHOICE YOU MADE -

OBJECTIVES/ALTERNATIVES

GRAPH PAPER -

HAD 10 LINES AFTER ALL

APPRECIATE SUGGESTIONS